

**A**GENCY  
**T**ELECOMMUNICATIONS  
**R**EPRESENTATIVE  
**BULLETIN**

Date: April 19, 2012

ATR 13-03

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**SUBJECT: Western State Contracting Alliance (WSCA) Wireless Voice Services Optimization Management Reports**

This Bulletin is to notify Agency Telecommunications Representative's (ATR's), of Wireless Voice Services Optimization Management Reports available to assist ATR's in managing their accounts. The Optimization reports list the wireless subscriber's phone number, minutes of usage (MOU), voice plan, and other information regarding your subscriber's wireless phone line.

The California Technology Agency (CTA), Office of Telecommunications Procurement (OTP), have identified areas where ATR's should make adjustments to achieve cost savings for your agency. The CTA's goal is to ensure that each subscriber is utilizing the most cost effective and appropriate plan.

To assist ATR's in determining which plan a subscriber should be utilizing please refer to the chart below which details the break-even point of MOUs for each plan. If subscribers are consistently using over the break-even point of MOUs per month, the subscriber should be placed on the Unlimited Plan. Subscribers consistently underutilizing the Unlimited Plan break-even point of MOU's should be placed on the Consumption Plan.

<b>PLAN</b>	<b>CONSUMPTION RATE</b>	<b>UNLIMITED RATE</b>	<b>BREAK-EVEN POINT</b>
<b>AT&amp;T</b>	\$0.06/MIN	\$49.99	833 MINUTES
<b>SPRINT</b>	\$0.06/MIN	\$59.99	1000 MINUTES
<b>T-MOBILE</b>	\$0.05/MIN	\$38.70	774 MINUTES
<b>VERIZON</b>	\$0.06 MIN	\$54.99	916 MINUTES

For example, a subscriber that is routinely using 1000 minutes on the Consumption Plan and the Consumption Plan rate is \$0.06 per minute; the break-even point would be \$60.00. If the wireless provider's Unlimited Plan is less than \$60.00 the user should be placed on the Unlimited Plan.

Information for ordering Wireless Services Optimization Management reports and/ or custom reports can be found in the WSCA, Wireless Telecommunications Services and Equipment User Instructions, Item 25, titled: Agency Reports. Each department is responsible for working with their wireless carrier representatives to ensure optimized rate plan usage.

Information about the contracts can be found at: <http://ocio.ca.gov/OTP/contracts.asp>

A handwritten signature in blue ink that reads "Steve Rushing". The signature is written in a cursive, flowing style.

STEVE RUSHING, Deputy Director  
Statewide Telecommunications and Network Division  
Office of Technology Services (OTech)

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